

Home Office			
		Projected	
Fiscal Year		2020	2021
School Year of Existence			
Combined Network Enrollment		659	660
Campus Staff Count (FTE)		75	72
Summary Operational Metrics			
H/O Staff FTE		5.6	8
H/O Academics Staff Subtotal		1	2
H/O Operational Staff Subtotal		2.6	4
H/O Talent Staff Subtotal		1	1
Students per H/O Staff FTE		117.7	82.5
Summary Financial Metrics			
Revenue Per Pupil		1,832	1,724
Expense Per Pupil		1,637	1,780
Surplus/Deficit Per Pupil		195	(56)
Operating Margin		11%	-3%
Revenue			
Transfer In Fee Arapahoe St		466,666	429,000
Transfer In Fee Steele St		465,252	429,000
Transfer In Fee U Prep #3		-	-
Federal Direct CSP Replication Grant	H/O	70,000	-
H/O Fundraising - Foundations & Individuals		205,254	280,000
Total Revenues		1,207,172	1,138,000
Expenses			
Subtotal H/O Wages		567,334	742,503
Subtotal H/O Benefits and Taxes		127,132	207,604
Non Personnel Expenses			
Banking Service Fees	Rate Basis per staff FTE	25	33
PD Services (Relay, BES, etc)	per staff FTE	588	862

Legal	per staff FTE	1,722	2,522
Audit	Flat amount	7,000	7140
Accounting	per staff FTE	4,707	6,892
Payroll	per staff FTE	382	560
Data warehousing consulting	Flat amount	14,000	14,000
Background Checks	per staff FTE	82	121
Repairs & Maintenance	Flat amount	263	269
Copier Lease & Other Equip Rental	Flat amount	1,051	1,077
Liability Insurance	per staff FTE	1,070	1,566
Unemployment Comp Insurance	per staff FTE	765	1,120
Workers' Comp Insurance	per staff FTE	1,230	1,801
Phone/Internet	per staff FTE	2,139	3,133
Postage	per K-12	2,769	2,843
Marketing - Staff Recruitment	Flat amount	80,000	60,000
Marketing Fundraising	per K-12	16,211	10,000
General Marketing Communications	per K-12	41,204	10,000
Marketing Student Recruitment	per K-12	80,000	80,000
Marketing Expansion expenses	Flat amount	60,091	-
Marketing Advocacy	Flat amount	55,000	-
Travel for PD, Registration	per staff FTE	5,354	7,840
Office Supplies, Tech, Misc	per staff FTE	1,618	2,369
Food & Meeting Supplies	per staff FTE	82	121
Technology Supplies	per staff FTE	1,618	2,369
Software & Licenses	per staff FTE	4,011	5,874
Computers	per staff FTE	883	1,292
Dues, Fees, Permits, Tax	per staff FTE	636	948
Subtotal H/O Non-Personnel Expense		384,502	224,750
Total Expenses		1,078,968	1,174,858
Net Cash Surplus/(Deficit)		128,204	(36,858)
Fund Balances Beginning of Year		146,577	274,781
Fund Balances End of Year		274,781	237,923
Fund balance as a % of expenses		25%	20%
Fund balance # months of operations		3.06	2.43